



Waku Consulting Co. Ltd.

Profile (February 2009)

<http://www.waku-con.com/>

1. Profile

16Feb2009



Name: Waku Consulting Co.Ltd
Address: 6-33-16 Kamiyama Build. Shonandai, Fujisawa, Kanagawa, Japan 252-0804
Tel. +81-466-45-7451 Fax .+81-466-45-7452

Established in: January 2003
Capital: 20 M Yen

Board:

Chairman	Mitsuo Matsubayashi	Directors	Katsumi Niihori
Board Members	Yasuo Matsuno		Nariyuki Kobayashi
	Yuki Fukazawa		Shigeo Hara
	Tetsuo Asai		Matsuo Yoshizu
Board Members• Senior Directors	Masanobu Kawakami		Mikio Miyake
Senior Directors	Yoshitake Suwa		Shin Sasaki
	Hiroshi Watabe		Kazuya Fujinaga
Advisor	Yuji Takeuchi		Junpei Yamaguchi
Lab. Director	Masanori Azuma		Shigeharu Kurozumi

Services: Business Transformation and ICT Consulting Services based on Manufacturing Expertise
[Business Transformation \(Management System and Culture, Supply Chain, R&D, Plant Operation, Services, etc\)](#)
[ICT \(Master Plan Development and Implementation Support for ERP,PLM,CRM, etc.\)](#)
Master Data (re-)Establishment, and Code System (re-)Design
(for Item, BOM, Customer, Supplier Masters, etc.)
Specific Subjects such as Lead Time Reduction, Inventory Reduction, Cost Down, Service Improvement, Productivity Improvement.
[Education Services](#)

Principle

- ◆ We, the experts, work with joy and as a team, applying own proficiency and wisdom (**Employee Satisfaction**)
- ◆ We aim at the highest customer satisfaction by pursuing the bests for the customer (**Customer satisfaction**)
- ◆ We **contribute to industry** by accelerating the needed business transformations of companies

Competency

- 1) Waku consultants are **the experts who came from the leading companies of Japan**
Computer (IBM, Fujitsu, NEC), Electronics (Toshiba, Sony, Mitsubishi Electric, OKI, OMRON, Fuji Xerox, NCR), Semiconductor (NEC), Automobile (Nissan, Fuji Heavy Industries, YAMAHA), Shipbuilding (Mitsui Engineering and shipbuilding), Heavy Industry and Machinery (Mitsubishi Heavy Industries, IHI, EBARA, AMADA), Iron Industry (Nippon steel Corp.), Chemical (Sumitomo Chemical), Pharmaceutical (Takeda Pharmaceutical), EMS (SOLELECTRON)
Business Experience at Product Development, Production Control, Manufacturing Engineering, Purchasing, Information Systems, etc.
- 2) Waku consultants have **strength both at business process and ICT (ERP, SCM, PLM, etc.)**
- 3) We provide quality service and report **customer satisfaction in Waku HP.**, as a proof of it.
- 4) We provide **services using the consulting methodology** proven through many customer projects.



Consulting Services

- 1) High quality services proven by high customer satisfaction (as shown in Waku HP)
- 2) Low price (half rate of major consulting firms, to provide equivalent consulting services)
- 3) Wide coverage of consulting subjects:
Facilitation(CPS), ERP, SCM, PLM, Plant Operation, Internal Control, ISO,
Cost Down (product cost and purchasing cost), Product Development Process (IPD),
Service Innovation, Coding Structure Innovation, Data Integrity improvement
- 4) Use of consulting methodology proven at many customer projects
- 5) Flexibility in service contracts
Contingency fee, Flat fee for defined output, Time based fee, Temporary staffing, Advisor contract

Education Services

- 1) Specialized in Business Process Education and Consultant Development Training
- 2) High student satisfaction (as shown in Waku HP) based on high quality contents
(If the client is not satisfied with the training, the fee will be refund)
- 3) Proven by the repeat orders from major consulting firms, computer companies, ICT companies, etc.
- 4) Rich course menus covering from new employees to experienced employees

4 . Consultant and Specialty



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field	service	consultant	information systems
B u s i n e s s T r a n s f o r m a t i o n	S C M s u p p l y c h a i n m a n a g e m e n t	1. Mitsuo Matsubayashi (certified engineer) 2. Masanobu Kawakami (IBM Certified Consultant) 3. Tetsuo Asai (MBA-IT coordinator) 4. Shigeo Hara (IBM Certified Consultant) 5. Nariyuki Anzai (certified engineer) 6. Matsuo Yoshizu (SAP Certified Consultant) 7. Mikio Mlyake (certified engineer) 8. Yoshiki Takashima (MOT) 9. Kazushige Watanabe 10. Yojiro Kawashima (EMS, purchasing) 11. Hiroyuki Shibazaki 12. Susumu Ota (Pharmaceutical) 13. Koichi Yoshida (Pharmaceutical) 14. Masana Nishimura (IBM Certified Consultant) 15. Takayuki Obata (ERP) 16. Tsuneji Mochiduki (IBM Certified Consultant) 17. Masami Imamura (IT coordinator) 18. Yasuo Sugata 19. Nao Wakatsuki 20. Fumiaki Mori (IT coordinator) 21. Kouki Morisawa 22. Toshiaki Hamada 23. Kazuya Fujinaga 24. Toshiyuki Ishii 25. Kazunobu Watanabe (SAP Certified Consultant) 26. Masahide Kohno 27. Masanori Azuma (IBM Certified Consultant) 28. Shigeharu Kurozumi 29. Ryuichi Murakami 30. Kiyohito Shibata	ERP / S C P
		31. Toshiaki Mori (SAP Certified Consultant) 32. Kunihiko Hayashi (coordinator) (trading company) 33. Yutaka Suzuki (IBM Certified Consultant) 34. Kouhei Yamashita 35. Ryusuke Amakawa (IT coordinator) (circu) 36. Masami Nakamura (SAP Certified Consultant) 37. Fujio Iizuka 38. Masayuki Naka 39. Naoki Tanaka 40. Katsuyuki Kurita 41. Chiharu Nakamura 42. Kazuyoshi Ohe (Distribution) 43. Shinichiro Miyake (RFID) 44. Takayuki Saishu 45. Takayoshi Hirota 46. Tadataka Watanabe	ERP
		47. Shusuke Endo (certified public accountant) (SAP Certified Consultant) 48. Takuya Kojima (academic qualification) 49. Kazuhiko Yoshida 50. Yoshio Suenaga 51. Masato Teshigawara	
		52. Yoshitake Suwa 53. Junichi Kadokura 54. Takeshi Ishii 55. Yoshifumi Miyazaki 56. Hiroshi Yamahata	CRM
		57. Nariyuki Kobayashi 58. Shin Sasaki 59. Horiguchi Horiguchi (IT coordinator) (Cost) 60. Yasuo Matsuno (Technical evaluation) 61. Takeshi Tomita 62. Yoshiyuki Shiozaki 63. Hiroshi Nojiri 64. Akio Ikeyama (certified engineer) (IT coordinator) 65. Kei Yokokawa (IT)	PDM
		66. Shoji Inoue (IT coordinator) 67. Masahiro Muneyuki (certified engineer) 68. Yukio Satake 69. Takayoshi Nemoto	
		70. Hiroshi Watabe (CISA: information system) 71. Masanori Takahashi (SAP Certified Consultant) 72. Katsumi Niihori (CISA: information system) 73. Sigeo Kihira 74. Kaoru Nakahira 75. Keita Kawamura (doctor of engineering) (e) 76. Takao Katakai	ISMS (information secret) ITIL (System use) ITSS (IT skill standard)

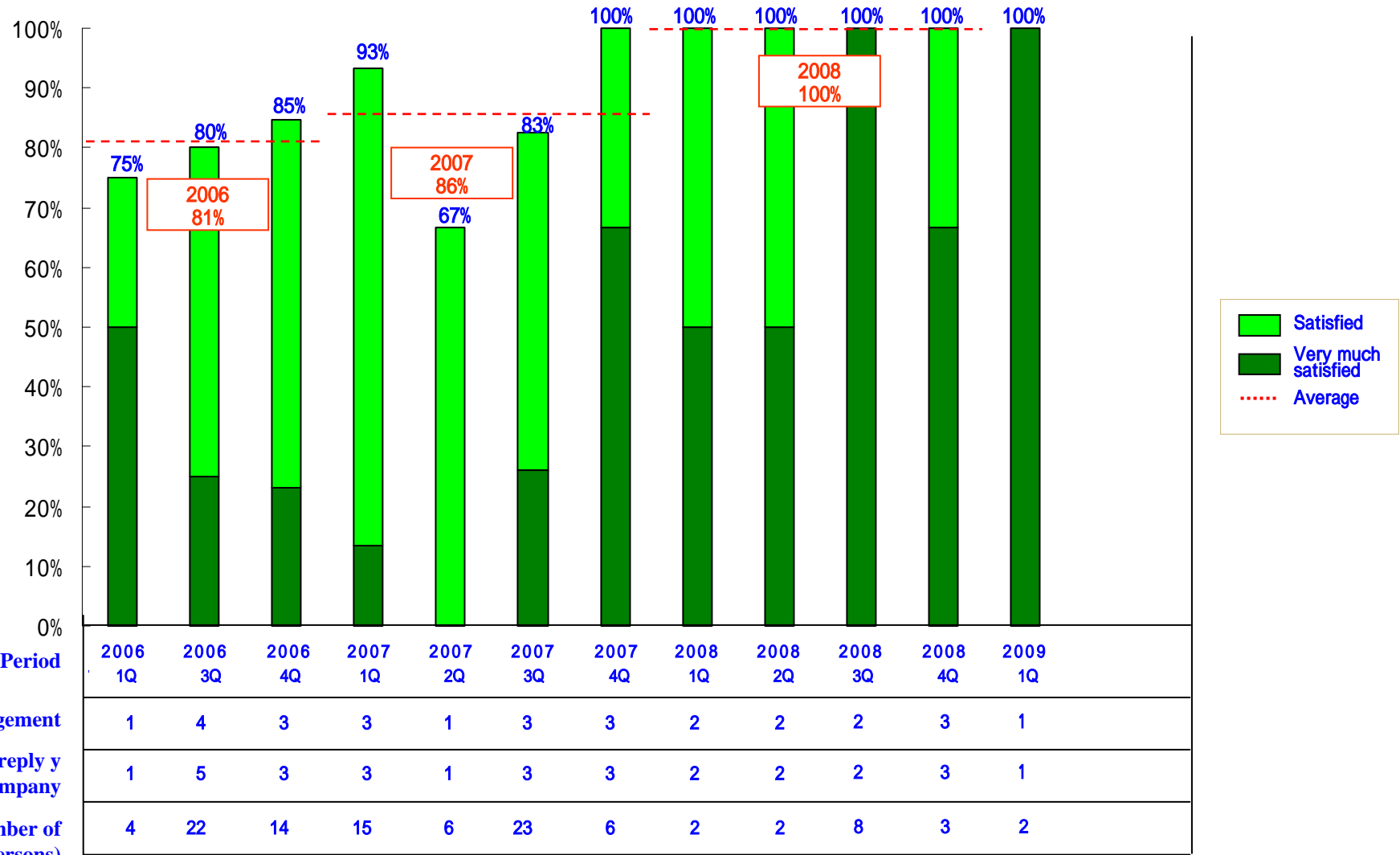
5 . Major Customers of Education Services



- INES Corporation
- IBM Business Consulting Services KK (IBCS)
- EXA CORPORATION
- S A P Japan Co., Ltd.
- NEC Information Systems,. Ltd.
- NEC Soft, Ltd.
- NTT COMMUNICATIONS CORPORATION (NTT-C)
- NTT DATA CORPORATION
- NTT DATA UNIVERSITY CORPORATION
- NTT LEARNING SYSTEMS CORPORATION (NTTLS)
- Global Knowledge Network Japan, Ltd.
- CSK SYSTEMS CORPORATION
- CSK SYSTEMS NISHINIHON CORPORATION
- NS Solutions Corporation (NSSOL)
- DAIKIN INFORMATION SYSTEMS CO., LTD.
- Trueone CO., LTD
- TIS Inc.
- DuPont, Inc.
- INFORMATION SERVICES INTERNATIONAL-DENTSU, LTD. (iSiD)
- TOSHIBA I.S. CORPORATION
- IBM Japan, Ltd .
- IBM Japan Services Company Ltd.
- Oracle Corporation Japan
- Japan Auto Parts Industries Association (JAPIA)
- Hewlett-Packard Japan, Ltd.
- Nippon Fisher Co., Ltd.
- Neutral Corporation
- Hitachi East Japan Solutions, Ltd.
- Fuji Xerox Co., Ltd.
- FUJITSU LIMITED
- FUJITSU LEARNING MEDIA LIMITED
- BENIC SOLUTION CORP.
- BearingPoint, Inc.
- PENTEL CO., LTD
- MITSUBISHI ELECTRIC INFORMATION SYSTEMS CORPORATION (M DIS)

6. Customer Satisfaction – Consulting Services

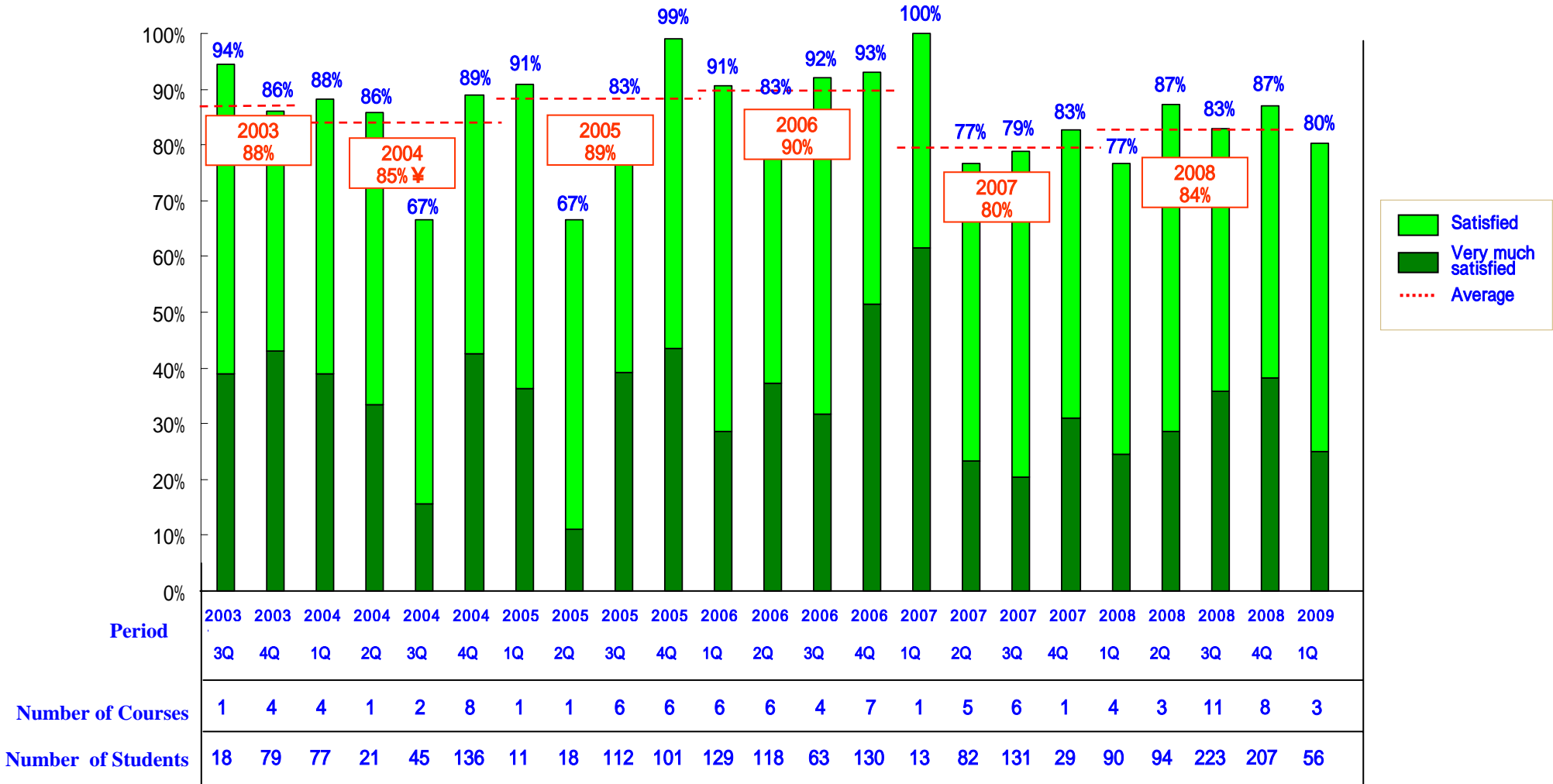
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Definition of Customer Satisfaction : Percentage of 5 and 4 rating for a question asking overall satisfaction among the course evaluation question. (5=very much satisfied, 4=satisfied, 3=Average, 2=unsatisfied, 1=very much unsatisfied)

7. Customer Satisfaction – Education Services

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